

## REYL Intesa Sanpaolo named "Best European HNW Team" by WealthBriefing

Geneva/London, 25 March 2024. **REYL Intesa Sanpaolo is proud to have received the "Best European HNW Team" award for a second consecutive year for its private banking and wealth management businesses.** 

The WealthBriefing European Awards distinguish the top players in European wealth management. Following an independent process, they recognise the companies, teams, and individuals which are seen as having demonstrated innovation and excellence throughout 2023.

The award distinguishes REYL Intesa Sanpaolo from its peers and rewards the constant achievements and innovation at the Bank. It demonstrates how REYL Intesa Sanpaolo continues to stand apart from the competition, through integrated wealth management for retail and corporate clients that goes beyond borders and business segments.

For the period in review, the Group continued to strengthen its institutional structure and expand its distribution network following the strategic partnership agreement with Fideuram – the subsidiary of the Italian banking group Intesa Sanpaolo Private Banking. The completion of the merger with Intesa Sanpaolo Private Bank (Suisse) Morval strengthened the Group's presence in Lugano and London and enabled it to enter the Argentinian market. The Group has also conducted external growth operations and developed numerous synergies with 1875 Finance, an independent Swiss asset manager, with which a strategic partnership has been concluded. The acquisition of Carnegie Fund Services Ltd and the sale of Asteria Investment Managers Ltd to the Man Group rounded off this exceptional year. Lastly, the Group has expanded the solutions offered to its HNW clients, notably through the development of its impact investment activities and the development of Alpian, a digital platform for mass affluent clients.

According to François Reyl, Chief Executive Officer of REYL Intesa Sanpaolo: "This award attests to the vitality of our teams, who have displayed all their talent and demonstrated commitment, innovation, and team spirit. With the strong growth afforded by our range of 360° integrated services, REYL Intesa Sanpaolo continues to innovate in the private banking sector. We intend to pursue these efforts in the coming years in the Wealth Management segment while boosting the success of our Corporate Finance, Asset Services, and Asset Management business lines.

## About REYL Intesa Sanpaolo www.reyl.com

Founded in 1973, the REYL Group is a diversified banking group with offices in Switzerland (Geneva, Zurich, Lugano), Europe (London, Luxembourg, Malta), and the rest of the world (Singapore, Dubai). It manages assets in excess of CHF 20 billion (CHF 33 billion including minority interests) and employs over 400 professionals. In 2021, it entered into a strategic partnership with Fideuram - Intesa Sanpaolo, a leading European banking player, pursuant to which Fideuram ISP acquired a 69% stake in the REYL Group.

Developing an innovative approach to banking, REYL Intesa Sanpaolo serves a clientele of international entrepreneurs and institutional investors through its Wealth Management, Corporate Finance, Asset Services, and Asset Management business lines. It has further diversified its activities in the areas of impact investing, taking a data-driven and



evidence-based approach to the integration of sustainability issues into wealth management practices, and of digital banking for mass affluent clients via the incubation of Alpian, an appbased aspiring Swiss bank which obtained its banking license in 2022.

In December 2021, REYL Intesa Sanpaolo acquired a 40% stake in 1875 Finance, a Genevabased multi-family office and independent asset manager with over CHF 12 billion of assets under management for private clients.

REYL & Cie Ltd is licensed as a bank in Switzerland and performs its activities under the direct control of the Swiss Financial Market regulator (FINMA). Its subsidiaries are also regulated by the FCA in the UK, the MFSA in Malta, the MAS in Singapore, the DFSA in Dubai, and the SEC in the United States.

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