

REYL Intesa Sanpaolo acts as structuring adviser to Teylor on its EUR 275m fundraising

Geneva, 24 July 2023 - REYL Corporate Finance (REYL CF), the investment banking arm of REYL Intesa Sanpaolo (REYL), acts as Structuring Adviser to Teylor AG ('Teylor'), a Swiss-based fintech and European SME lender, on its EUR 275 million fundraising.

The fundraising of €275m of additional capital will enable Teylor to continue to implement its rapid growth plans and ensure the company can continue to meet the financing needs of SMEs on the Teylor credit platform.

Teylor's proprietary platform, launched in 2018, provides fast and flexible financing direct to SMEs in Germany. Teylor also licenses its technology to more than a dozen financial institutions across Europe, with particular focus on the DACH region.

Focused on deal origination, credit risk assessment and private debt, the platform has processed more than €3bn of SME debt in the past three years. The SME lending market is estimated to more than €170bn, presenting significant upside for alternative lenders such as Teylor.

The transaction represents one of the largest fundraisings in the European private debt market for alternative lenders and the fintech industry so far this year and was completed despite a turbulent and uncertain time for capital markets, demonstrating the strong investment proposition of the Teylor platform, team and technology offering.

REYL's corporate finance team, which was led by Didier Denat, was the structuring adviser to Teylor AG, implementing its deep expertise in debt advisory, leveraged finance and direct lending.

Didier Denat, Managing Director at REYL CF said: *"This transaction is a milestone in Teylor's growth story and for the European alternative lending industry. The private debt sector is currently very dynamic, and Teylor is a key player in the fintech space. We are very happy to have worked with them on this important transaction."*

Xavier Ledru, Head of Corporate Finance at REYL Intesa Sanpaolo commented: *"This fundraising is testament to our ability to structure complex and innovative transactions. REYL's Corporate Finance team works closely with its entrepreneurial clients to deliver on their objectives and is delighted to have assisted Teylor in raising the finance for the next stage of its growth."*

About REYL Intesa Sanpaolo

www.reyl.com

Founded in 1973, REYL & Cie is a diversified banking group with offices in Switzerland (Geneva, Zurich, Lugano), Europe (London, Luxembourg, Malta) and the rest of the world (Singapore, Dubai). It manages assets in excess of CHF 26 billion (CHF 39.2 billion including minority interests) and employs around 400 professionals. In 2021, it entered into a strategic partnership with Fideuram - Intesa Sanpaolo Private Banking, a leading European banking player, pursuant to which Fideuram ISP acquired a 69% stake in REYL & Cie.

Developing an innovative approach to banking, REYL & Cie serves a clientele of international entrepreneurs and institutional investors through its *Wealth Management, Entrepreneur &*



REYL
INTESA SANPAOLO

Press release

Family Office Services, Corporate Finance, Asset Services and Asset Management business lines. It has further diversified its activities in the areas of impact investing, taking a data-driven and evidence-based approach to the integration of sustainability issues into wealth management practices, and of digital banking for mass affluent clients via the incubation of Alpiant, an app-based aspiring Swiss bank which obtained its banking license in 2022.

In December 2021, REYL & Cie acquired a 40% stake in 1875 Finance, a Geneva-based multi-family office and independent asset manager with over CHF 13 billion of assets under management for private clients.

REYL & Cie Ltd is licensed as a bank in Switzerland and performs its activities under the direct control of the Swiss Financial Market regulator (FINMA). Its subsidiaries are also regulated by the FCA in the UK, the MFSA in Malta, the MAS in Singapore, the DFSA in Dubai and the SEC in the United States.

Press contacts

REYL Intesa Sanpaolo

T +41 22 816 80 20

presse@reyl.com

jpespartners

Charlotte Walsh

T +44 (0)20 7520 7620

reyl@jpespartners.com