

## **REYL Intesa Sanpaolo appoints Richard Albrecht as Head of Wealth Management**

*Geneva, 5 April 2023.* **REYL Intesa Sanpaolo has appointed Richard Albrecht as Head of Wealth Management, reporting to partner Lorenzo Rocco di Torrepadula. In his new role since 1 January 2023, Richard is responsible for developing internal wealth management operational processes as well as promoting all of the Bank's business lines as part of its 360-degree service offer strategy.**

Richard has over 25 years' experience in banking, including 15 years in Swiss and international client development. Based in Geneva, he is primarily responsible for developing internal operational processes related to wealth management, enabling clients to benefit from an enhanced experience at all levels of their relationship with the Bank.

Prior to joining REYL Intesa Sanpaolo, Richard was head of French-speaking Switzerland as a member of the WM European Committee at Deutsche Bank, then a member of the Executive Board and Head of Wealth Management for French-speaking Switzerland at BNP Paribas. He began his career at UBS Warburg Dillon Read and Lombard Odier. Richard holds a BSc in Economics from the University of Geneva and is also a graduate of the University of Michigan, IMD and Harvard Business School.

This appointment reinforces REYL Intesa Sanpaolo's objective of promoting a range of high-end cross-functional services and high value-added solutions to its clientele of entrepreneurs, institutional investors and international family offices through the full range of its five business lines: *Wealth Management, Entrepreneur & Family Office Services, Corporate Finance, Asset Services and Asset Management.*

Richard Albrecht, Head of Wealth Management, comments: *"I am delighted to be joining such an entrepreneurial group and to have a greater impact within a top-tier team. The Group's recent partnerships reflect its strong growth ambitions, incorporating an offer of high-end and tailor-made wealth management services for a clientele of entrepreneurs and international investors."*

Chief Executive Officer François Reyl comments: *"We are very pleased to welcome someone of Richard Albrecht's calibre to the REYL Intesa Sanpaolo Group. We are counting on his entrepreneurial qualities to strengthen our policy of innovation and excellence, to ensure the long-term development of our Group and to continue our commercial development in the service of our clients."*

### **About REYL Intesa Sanpaolo**

[www.reyl.com](http://www.reyl.com)

Founded in 1973, REYL & Cie is a diversified banking group with offices in Switzerland (Geneva, Zurich, Lugano), Europe (London, Luxembourg, Malta) and the rest of the world (Singapore, Dubai). It manages assets in excess of CHF 26 billion (CHF 38.7 billion including minority interests) and employs around 400 people. In 2021, it entered into a strategic partnership with Fideuram - Intesa Sanpaolo Private Banking, a leading European banking player, through which Fideuram ISP acquired a 69% stake in REYL & Cie.

## Press release

Developing an innovative approach to banking, REYL & Cie serves a clientele of international entrepreneurs and institutional investors through its *Wealth Management, Entrepreneur & Family Office Services, Corporate Finance, Asset Services* and *Asset Management* business lines. It has further diversified its activities in the areas of social and environmental impact investing, through its dedicated subsidiary Asteria Investment Managers & Obviam, and digital banking services through its subsidiary Alpian, a budding Swiss digital bank. Finally, in December 2021, REYL & Cie acquired a 40% stake in 1875 Finance, a Geneva-based multi-family office and independent asset manager, with assets under management exceeding CHF 13 billion for private clients.

REYL & Cie Ltd is licensed as a bank in Switzerland and operates under the direct supervision of the Swiss Financial Market Supervisory Authority (FINMA). Its subsidiaries are also regulated by the FCA in the UK, the MFSA in Malta, the MAS in Singapore, the DFSA in Dubai and the SEC in the US.

REYL oversaw the incubation and remains a leading shareholder in Alpian, Switzerland's leading digital wealth management bank, which obtained a banking license in 2022.

### Press contacts

**REYL Intesa Sanpaolo**  
T +41 22 816 80 20  
[presse@reyl.com](mailto:presse@reyl.com)

**jpespartners**  
Charlotte Walsh  
T +44 (0)20 7520 7620  
[reyl@jpespartners.com](mailto:reyl@jpespartners.com)