

REYL INTESA SANPAOLO ADVISES TOYOTA INDUSTRIES CORPORATION ON THE ACQUISITION OF VIASTORE

Geneva, 4 May 2022 - REYL Corporate Finance (REYL CF), the investment banking arm of REYL Intesa Sanpaolo (REYL), acts as sole financial advisor to Toyota Industries Corporation (“TICO”) for the acquisition of the viastore Group (“viastore”), a German leading logistics system integrator.

Based in Japan, TICO is a leading listed industrial conglomerate, specialised in three distinct segments: automotive (manufacture of vehicles and components), textile machinery and material handling. TICO has approximately 67,000 employees and generated revenues of ¥3 trillion in FY 2021, throughout 256 consolidated subsidiary companies.

The owners of viastore, a market leading provider of intralogistics systems, software and services, have agreed to sell all their shares to TICO. With its long-standing experience and its broad product portfolio, viastore will complement TICO's current offering and enable the Japanese conglomerate to answer all their clients' needs in terms of intralogistics solutions, from hardware to complex automatic systems. TICO and viastore intend to pursue their growth strategy and capture the rising demand in Europe and North America for integrated solutions in the field of material handling. The parties have decided not to disclose further details on the transaction, which is subject to antitrust approvals and expected to close in Q3 2022.

TICO has the ambition to further establish its leading position in material handling and to continue strengthening its customer base and range of products through external growth. In 2017, TICO acquired Vanderlande, a leading global system integrator for warehouses, parcel logistics and airports as well as Bastian, a leading American system integrator.

REYL CF acted as sole financial advisor to TICO throughout all of the steps of the transaction.

About REYL Intesa Sanpaolo

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Founded in 1973, REYL & Cie is a diversified banking group with offices in Switzerland (Geneva, Zurich, Lugano), Europe (London, Luxembourg, Malta) and the rest of the world (Singapore, Dubai). It manages assets in excess of CHF 25 billion (CHF 38.7 billion including minority interests) and employs over 400 professionals. In 2021, it entered into a strategic partnership with Fideuram - Intesa Sanpaolo Private Banking, a leading European banking player, pursuant to which Fideuram ISP acquired a 69% stake in REYL & Cie.

Developing an innovative approach to banking, REYL & Cie serves a clientele of international entrepreneurs and institutional investors through its *Wealth Management, Entrepreneur & Family Office Services, Corporate Finance, Asset Services and Asset Management* business lines. It has further diversified its activities in the areas of impact investing, through the launch of pure-play impact asset management firm Asteria and Obviam, and of digital banking for mass

affluent clients via the incubation of Alpiant, an app-based aspiring Swiss bank. In December 2021, REYL & Cie acquired a 40% stake in 1875 Finance, a Geneva-based multi-family office and independent asset manager with over CHF 13 billion of assets under management for private clients.

REYL & Cie Ltd is licensed as a bank in Switzerland and performs its activities under the direct control of the Swiss Financial Market regulator (FINMA). Its subsidiaries are also regulated by the FCA in the UK, the CSSF in Luxembourg, the MFSA in Malta, the MAS in Singapore, the DFSA in Dubai and the SEC in the United States.

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