

REYL GROUP POSTS STRONG GROWTH IN FY 2017

Geneva, 8 May 2018 - The REYL Group reported strong financials for 2017, with all business lines showing significant growth.

The REYL Group reported Assets under Management (AuM) of CHF 15.8 billion (up 19.5%) as of 31 December 2017, of which CHF 1.6 billion was Net New Money inflows, Operating Income of CHF 130.2 million (+29.7%) and an Operating Result before provisions of CHF 32.5 million (+75.1%). Consolidated net profit stood at CHF 24.1 million (+84.2%) and the Tier 1 ratio at 15.6%.

Bank REYL & Cie Ltd and its branches in Switzerland also reported a solid increase in AuM, with a total of CHF 8.3 billion (+17.8%), a Tier 1 ratio of 17.2%, Operating Income of CHF 55.4 million (+0.8%) and an Operating Result before provisions of CHF 4.8 million (+13.6%). The Swiss and overseas subsidiaries of REYL & Cie Ltd posted strong growth in AuM and results, while RAM Active Investments SA grew AuM to CHF 4.9 billion (+14.4%) and Operating Income to CHF 66.6 million (+71.2%) on the back of market conditions favourable to its systematic investment strategies.

The REYL Group is actively fostering synergies between its five business lines (Wealth Management, Asset Management, Corporate & Family Governance, Corporate Advisory & Structuring and Asset Services) and between its sites in Switzerland, Europe, the Middle East, Asia and the US in order to offer its clients a range of high value-added skills above and beyond traditional portfolio management.

"These promising results encourage us to further develop our business model, focused on personalised and innovative support for a dynamic clientele of entrepreneurs, family offices and international investors," said François Reyl, Chief Executive Officer of the REYL Group. *"We intend to pursue a growth strategy that is both organic and based on high potential institutional partnerships, such as those recently announced with Aspiration, Hermance Capital Partners and Mediobanca. We also plan to considerably strengthen our investments as we develop our digital platform and our teams in corporate finance and illiquid asset management."*

2017 Management Report:

<https://www.reyl.com/en/brochure-annual-report/financial-results-2017>

About REYL Group

www.reyl.com

Founded in 1973, the REYL Group is an independent diversified banking group with offices in Switzerland (Geneva, Zurich, Lugano), Europe (London, Luxembourg, Malta) and the rest of the world (Singapore, Dallas and Dubai). The REYL Group (including minority affiliates) manages assets in excess of CHF 15 billion and employs 215 professionals.

Developing an innovative approach to banking, the Group serves a clientele of international entrepreneurs and institutional investors through its *Wealth Management, Corporate & Family Governance, Corporate Advisory & Structuring, Asset Services* and *Asset Management* business lines.

REYL & Cie Ltd is licensed as a bank in Switzerland and performs its activities under the direct control of the independent Swiss Financial Market regulator (FINMA) and the Swiss



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National Bank (SNB). The REYL Group's subsidiaries are also regulated by the LPCC in Switzerland, the FCA in the UK, the CSSF in Luxembourg, the MFSA in Malta, the MAS in Singapore, the SEC in the United States and the DFSA in Dubai.

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