



Further increase in assets under management and recurrent activity for REYL Group in 2016

Geneva, May 4, 2017. Founded in Geneva in 1973, REYL Group ended 2016 with a 16.5 % increase in assets under Management relative to the previous fiscal year.

The Group's activity at December 31, 2016 shows overall progress relative to the previous fiscal year, with Assets under Management of CHF 13.2 billion (\pm 16.5%), including CHF 1.1 billion of Net New Money, recurring Operating Income and Operating Result of respectively CHF 99.3 million (\pm 3.1%) and CHF 18.1 million (\pm 19.8%), and a Tier 1 ratio of 17.7%.

Bank REYL & Cie SA reported Assets under Management of CHF 7.1 billion (+9.6%), a Tier 1 Ratio of 18.9%, Operating Income of CHF 54.9 million (+10.5%) and an Operating Result of CHF 4.2 million (+104.2%).

The Group's consolidated figures, which include non-recurring Operating Income essentially composed of performance fees resulting from the management of investment funds by RAM Active Investments SA, show Operating Income of CHF 100.4 million (-15.8%) and Operating Result of CHF 18.5 million (-25.8%) after consolidation adjustments. This reduction is mainly due to the lower level of performance fees relative to the previous financial year (CHF -23.3 million).

The Group continues to follow an innovative strategy encouraging the active identification of synergies between its five clearly-defined business lines (*Wealth Management, Corporate & Family Governance, Corporate Advisory & Structuring, Asset Services & Asset Management*), and between its sites in Switzerland, in Europe, in the Middle East, in Asia and in the US. These business lines and entities allow the Group to offer its full range of expertise to a dynamic and promising clientele, mainly composed of institutional investors and international entrepreneurs.

François Reyl, Chief Executive Officer: « We are continuing to concentrate on perfecting our processes and internal control mechanisms, on improving the profitability of our *Wealth Management* and *Asset Services* lines, on further developing the expertise and business reach of our *Corporate Advisory & Structuring* division, on expanding our institutional distribution network, and finally on leading our new international initiatives to success, particularly in the Middle East, in Malta and in the US. These developments allow us to serve a clientele seeking multi-dimensional value added services that extend well beyond pure Wealth Management.»

Financial Results 2016: http://www.reyl.com/groupe/publications.html

About REYL Group www.reyl.com

The REYL Group is an independent banking group with offices in Switzerland (Geneva, Zurich, Lugano), Europe (London, Luxembourg, Malta) and the rest of the world (Singapore, Dallas and Dubai). The Group manages assets in excess of CHF 13 billion and employs more than 200 professionals.



Press release

Developing an innovative approach to banking, the Group serves a clientele of international entrepreneurs and institutional investors through its *Wealth Management*, *Corporate & Family Governance*, *Corporate Advisory & Structuring*, *Asset Services* and *Asset Management* business lines.

Founded in 1973, REYL & Cie Ltd is licensed as a bank in Switzerland and performs its activities under the direct control of the independent Swiss Financial Market regulator (FINMA) and the Swiss National Bank (SNB). The REYL Group's subsidiaries are also regulated by the LPCC in Switzerland, the FCA in the UK, the CSSF in Luxembourg, the MFSA in Malta, the MAS in Singapore, the SEC in the United States and the DFSA in Dubai.

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