

REYL Group appoints Stephan Aepli to head its new external asset managers team

Geneva, 8 January 2019. REYL Group has appointed Stephan Aepli to head its new external asset managers team effective 1 January 2019. He is tasked with structuring and promoting the Bank's tailored offering for external managers and their clients. Mr Aepli reports to Lorenzo Rocco di Torrepadula, Partner and Head of Wealth Management.

Stephan Aepli has more than 25 years of banking sector experience, including 15 years working specifically with external managers. He is tasked with implementing and developing a new External Asset Managers team, as well as promoting all of the Bank's business lines to these particularly discerning clients.

In addition to its traditional custodian bank services, REYL Group proactively provides external managers with easy and efficient access to its comprehensive service offering: *Wealth Management, Entrepreneur & Family Office Services, Corporate Advisory & Structuring, Asset Services and Asset Management.*

François Reyl, Chief Executive Officer, comments: *"With more than 2,500 professionals and nearly CHF 400 billion in assets under management, external asset managers are a key component of the Swiss financial sector. Bank REYL aims to develop leading-edge expertise in this area, to meet this market's specific needs in terms of quality, pricing, response time, and offer depth. With an executive of Stephan Aepli's calibre joining our Group, we can address these needs and continue to expand our business".*

Lorenzo Rocco di Torrepadula, Partner, adds: *"We are very pleased that Stephan Aepli has joined our team. His long-standing expertise in serving external managers as well as his extensive network, both in Switzerland and abroad, will help us further develop this highly promising business segment and strengthen an important organic growth driver for our Group".*

Stephan Aepli, Director, concludes: *"I am delighted to join such a dynamic, entrepreneurial group. Nowadays, external asset managers must meet the needs of a younger, more sophisticated client base, which means they must continually reassess their services offering. REYL Group is able to meet their every need by offering specific services for entrepreneurs and their companies, new unlisted and alternative investment products, and innovative art lending solutions, in addition to the traditional custodian bank, advisory and back-office services".*

Before joining REYL & Cie Ltd, Mr Aepli led the External Asset Managers Department at Banque Mirabaud beginning in 2005. He previously held positions at Lombard Odier, UBS Warburg, Singapore, and Société de Banque Suisse. Mr Aepli holds a Master's Degree in Economics from HEC Lausanne and an MBA from IMD Lausanne.

About the REYL Group

www.reyl.com

Founded in 1973, the REYL Group is an independent diversified banking group with a presence in Switzerland (Geneva, Zurich, Lugano), Europe (London, Luxembourg, Malta) and the rest of the world (Singapore, Dubai and Dallas). The REYL Group (including its

minority-holding subsidiaries) manages assets in excess of CHF 15 billion and employs more than 200 professionals.

Developing an innovative approach to banking, the Group serves a clientele of international entrepreneurs and institutional investors through its *Wealth Management, Corporate & Family Governance, Corporate Advisory & Structuring, Asset Services* and *Asset Management* business lines.

REYL & Cie Ltd is licensed as a bank in Switzerland and performs its activities under the direct control of the Swiss Financial Market Supervisory Authority (FINMA) and the Swiss National Bank (SNB). The REYL Group's subsidiaries are also regulated by the LPCC in Switzerland, the FCA in the United Kingdom, the CSSF in Luxembourg, the MFSA in Malta, the MAS in Singapore, the DFSA in Dubai and the SEC in the United States.

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